

Fundamental of Reinsurance: How It Works and Mix & Match

16-17 July 2018 @Ayana MidPlaza Hotel, Jakarta
Facilitator : Delil Khairat, S.Si, MBA, ACII, AAAIK, FIIS

Level	Beginner
Scope	Basic knowledge
Objective	<ul style="list-style-type: none"> ▪ To introduce basic concept of reinsurance and its relevance ▪ To understand how various types and methods of reinsurance work individually ▪ To understand how different types and methods of reinsurance can be combined to achieve certain strategic objectives.
Target audiences	<ul style="list-style-type: none"> ▪ Underwriter, claim handler, risk engineer, loss adjuster and non-technical staffs of insurer or reinsurer who want to gain knowledge on reinsurance ▪ Junior staffs of insurers or reinsurers or brokers or regulator with no or limited knowledge of insurance ▪ Student ▪ Public
Pre-requisite	None
Part 1	<ol style="list-style-type: none"> 1) Introduction to reinsurance 2) What is reinsurance <ol style="list-style-type: none"> a. Definition b. Function 3) Balanced portfolio: criterions 4) How reinsurers balance their portfolio 5) Why reinsurance: Spreading of risks/capacity, Capital, Expertise 6) History 7) Reinsurance market 8) Risk portfolio and its profile: personal vs commercial, homogenous vs heterogenous
Part 2	<ol style="list-style-type: none"> 1) Types & methods of reinsurance 2) Overview <ol style="list-style-type: none"> a. Types: Proportional, Non-proportional b. Method/form: facultative vs treaty 3) Facultative <ol style="list-style-type: none"> a. Proportional facultative: how it works b. Non-proportional facultative: how it works c. When facultative is used d. Placement process e. Example/exercise



- 4) Quota Share treaty
 - a. How QS works
 - b. When QS is used
 - c. Advantages vs disadvantages
 - d. Example/exercise
- 5) Surplus treaty
 - a. How Surplus works
 - b. QS and Surplus risk allocation compared
 - c. QS-cum-Surplus
 - d. When Surplus is used
 - e. Advantages vs disadvantages
 - f. Example/exercise
- 6) Facultative obligatory
- 7) Excess of loss treaty
 - a. How it works in general, how it differs from proportional
 - b. Per risk excess of loss: how it works
 - c. Per event excess of loss: how it works
 - d. Cat excess of loss treaty: how it works
 - e. Stop loss

Part 3

- 1) Important features:
- 2) Commissions: ceding commission, profit commission, overriding commission
- 3) Run-off vs Clean-cut
- 4) Risk attaching vs loss occurring during vs claim made/discovered
- 5) Reinstatement premium vs AAL

Part 4

- 1) Mix & match: using multiple types and methods of reinsurance on single risk or portfolio of risks
- 2) Why and how
- 3) Proportional solution
- 4) Non-proportional solution
- 5) Combined solution

Facilitator: **Delil Khairat, S.Si, MBA, ACII, AAAIK, FIIS**

Delil is currently a market underwriter and client manager at Swiss Re Retakaful, base in Kuala Lumpur. He has over 20 years career with various leading (re)insurers such as Indonesia Re, Tugu Pratama Indonesia, Hannover Re, ACR and Swiss Re and been working in Jakarta, Bahrain and Kuala Lumpur. His professional experience is ranging from facultative underwriting, claim, treaty underwriting, retakaful to client management and encompassing various markets such as South East Asia, India Sub-continent, Middle East and North Africa.



He has a degree in Statistics from Institut Pertanian Bogor (IPB) Indonesia and MBA Islamic Finance from International Islamic University Malaysia (IIUM). He completed post-graduate diploma course at CII College and London Metropolitan University and awarded professional qualification of Advance Diploma of Chartered Insurance Institute (ACII). He is currently pursuing PhD in Islamic Finance from Institute of Islamic Banking and Finance (IIBF) of IIUM, Malaysia.

Delil has published his articles in various media e.g. Asia Insurance Reviews, Middle East Insurance Reviews, Islamic Finance News, Bisnis Indonesia, Republika, Media Asuransi. He is blogging at <http://ifexplorer.blogspot.com> and <http://kabacarito.blogspot.com>

Who Should Attend

- Underwriters, Brokers, Agents, Claim Examiners, Adjusters, Consultants
- Finance, Actuary, Facultative and Reinsurance Staffs or Supervisors
- Siapa saja yang mau meningkatkan kemampuan atau pemahaman di bidang reinsurance.

Benefits

Peserta akan mendapatkan :

1. Investasi termasuk makan siang, coffee-breaks, materi presentasi, dan sertifikat. Tidak termasuk akomodasi menginap di hotel
2. Konsultasi gratis underwriting dan klaim melalui telpon, WhatsApp atau email
3. Tergabung dalam group WhatsApp dengan rekan-rekan professional lainnya to stay-up-to-date

Training Schedule

Tanggal	16-17 Juli 2018
Durasi	2 hari
Pukul	8.30 – 17.00
Venue	Ayana MidPlaza Hotel Jl Jend Sudirman Kav.10-11 Jakarta
Investasi	Rp4,500,000 per peserta Rp4,000,000 per peserta (untuk 3 peserta atau lebih dari perusahaan yang sama)

Pembayaran :

Pembayaran ditransfer ke rekening

PermataBank No. Rek : 4122448008 a/n :
PT AHLIASURANSI MANAJEMEN INDONESIA

Bank Central Asia (BCA) No Rek: 5265318166 a/n :
PT AHLIASURANSI MANAJEMEN INDONESIA

Untuk informasi lebih lanjut, silakan hubungi :

PT AHLIASURANSI MANAJEMEN INDONESIA

88@Kasablanka Office Tower, 10/F Unit E Jalan
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Registration Form

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Silakan dilengkapi formulir di bawah ini

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2. Nama :
 - Jabatan :
 - Email :
 - Hp :
3. Nama :
 - Jabatan :
 - Email :
 - Hp :

PENANGGUNG JAWAB (HR / DIV.TRAINING) :

- Nama :
- Jabatan :
- Email :
- Hp :
- Perusahaan :
- Alamat :
- Telp :

Tanda
tangan :Tgl.....

Formulir Pendaftaran dapat di email ke
info@ahliasuransi.com atau cc ke
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