



EKO KURNIAWAN, SE, AAAIK

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Curriculum Vitae

Profile

A person who is able to receive feedback and implement changes, strong analytical skills, enjoy to work as part of a team with ability to adapt, communicative, tolerant, positive attitude, strong work ethic, time management abilities, discipline, honest and be responsible and willing to improve my personal weakness.

However, I have some weaknesses, i.e. sometimes confuse to decide the best thing and provide a win-win solution for both of party and due to heavily workload I often forget about the time in order to enhance my work performance & broader my knowledge.

Objectives

Become a valuable asset for the company and the people I work with and be able to develop with every task which I will face ahead and to continue my career with a company that will utilize my potential supervision skills to benefit mutual growth and success

Thriving in a fast-paced environment and with my background and my end-to-end underwriting experience, I can obtain a challenging leadership position in an energetic and supportive team where I can continue to develop my experience in underwriting division and progress within the company up to the top management role and helping transform it into a company that achieve maximum profits and respects all its stakeholders

Core Competencies

- Assessor, reviewer of acceptance class of business Liability (CGL, EL, AL, D&O)
- Assessor, reviewer of acceptance class of business Miscellaneous (Money Insurance, PA, WCI, Hole in One)
- Negotiator to accommodate adequate Terms, Conditions & Rate (T/C/R)
- Microsoft Office (i.e. Word, Excel & PowerPoint)

Professional Experience

- **PT. Tugu Pratama Indonesia**, Senior Underwriter, December 01, 2015 – present.
 - Review & asses to apply adequate Terms, Conditions, Rate from offering directly or indirectly (via broker or agent)
 - Coordination with our sub-ordinate & delegate task force based on their authorize and their knowledge
 - Presentation to the clients regarding sharing knowledge & understanding of policy wording
 - Develop and maintain relationships with internal marketing division
- **PT. Tugu Pratama Indonesia**, Underwriter, August 01, 2009 – November 30, 2015.
 - Report to higher level decision for complicated offering coverage & beyond of my authority
 - Analyze, review & asses based on my authority
 - Accompany marketing division for attending pre-bid of tender meeting to ask technical questions
- **PT. Tugu Pratama Indonesia**, Jr. Claim Controller, June 18, 2007 – September 30, 2008
 - Assisting claim controller of conducting claim handling of property & engineering insurance
 - Preparing, providing and monitoring outstanding report and loss record
 - Ensuring claims are settled in accordance with policy and company guidelines
 - Conducting surveys of property & engineering claims

Project Assignment and Experience

- **Underwriting Guideline Preparation Team**
Coordinator of Underwriting Guideline Preparation Team for Miscellaneous Insurance acceptances and policies
- **Experts for Reporting Directors & Officers (D&O) Insurance Product**
Prepare reporting D&O insurance products in accordance with the provisions of the Financial Services Authority (OJK)

Achievements

- One of Presenter for basic insurance programs held by PERTAMINA Financial Risk & Insurance for Casualty
- Elected as a member of choir for Faculty of Management Public Economy in STIA LAN

Failures

- Sometimes too weak to say "No" facing pressure from others
To solve this problem, I have to learn to be a good manager solving various pressure from other experience manager in internal & external and reading related books.
- I did not pass the exam of Sekolah Tinggi Administrasi Negara (STAN) Test for 3 times, scholarship provided by ministry of finance of the republic of Indonesia
To overcome this situation, I had no loss motivation and changed my study to insurance with final exam succeed to get scholarship from Akademi Asuransi Trisakti (AKASTRI). I do believe "Man purposes but God disposes"

Training & Development

- Mendalami Wording Polis & Klausula Standar pada Polis Liability, AAMAI – Jakarta (2012)
- Liability Insurance, Swiss Re – Hong Kong (2009)
- Casualty & Director & Officers Seminar, Guy Carpenter – Singapore (2008)
- Directors & Officers Liability Insurance Training, Miller – Jakarta (2008)

Education Background

- **Formal Education**
 - 2004 Management Public Economy, STIA LAN
 - 1997 Insurance Degree University of Trisakti (AKASTRI)
- **Informal Education**
 - AAAI-K (Asosiasi Ahli Manajemen Asuransi Indonesia)
 - EPT score 495 (LB. LIA)

Hobbies

- Reading current affairs from economy, social problems & political issues
- Watching educative program TV such as *Kick Andy & Mata Najwa* & thriller movies
- Futsal, Volley Ball, Badminton & Table Tennis
- Traveling to make refreshing & recharge our mind

Social Activities

- Financial treasurer for regular social gathering in neighbourhood (RT)
- Handling financial collection of Mushalla Nururazaq for Bakti Sosial on Idul Fitri & Idul Adha