

Proposal Training; “Hull & Machinery (H&M)” dan “Protection & Indemnity (P&I)”

Isi Materi (Contents)

- 1. Jenis-jenis asuransi kapal**
 - a) Asuransi Lambung dan Mesin Kapal (Hull & Machinery)
 - b) Asuransi Tanggung Jawab Hukum Pengoperasian Kapal (Protection & Indemnity)
 - c) Asuransi Tanggung Jawab Hukum Pihak Pen-charter (Charterers Liability)
 - d) Asuransi Pembangunan Kapal (Builders Risks)

- 2. Asuransi Lambung dan Mesin Kapal (Hull & Machinery)**
 - a) Risiko-risiko yang dijamin (Perils insured)*
 - b) Jenis-jenis polis Hull & Machinery
 - 1) ITC Hull Clause 280
 - 2) ITC Hull Clause 284 Total Loss, General Average and 3/4 Collision Liability (Including Salvage, Savage Charges and Sue and Labour)
 - 3) ITC Hull Clause 289 Total Loss Only (Including Salvage, Savage Charges and Sue and Labour)
 - c) All Risks vs Total Loss
 - d) Market Value vs Insured Value
 - e) Kapal apa saja yang bias diasuransikan
 - f) Classification Society
 - g) Underwriting & Rating Factors
 - h) Bagaimana cara penutupannya
 - i) Document apa saja yang diperlukan
 - j) Perusahaan asuransi di Indonesia yang bisa cover “Hull & Machinery”
 - k) Hal-hal penting yang harus diperhatikan dalam penutupan “Hull & Machinery”

- 3. Asuransi Tanggung Jawab Hukum Pengoperasian Kapal (Protection & Indemnity)**
 - a) Tanggung jawab hukum yang dijamin (Liability insured)**
 - b) Jenis-jenis polis P&I
 - 1) Institute Protection & Indemnity Clause 20/7/87 (CL.344)
 - 2) Protection & Indemnity (Mutual Club)
 - 3) Protection & Indemnity (Fixed Premium)
 - c) Mutual Club vs Fixed Premium
 - d) The International Group Clubs
 - e) Fixed Premium P&I Provider
 - f) Underwriting & Rating Factors
 - g) Bagaimana cara penutupannya
 - h) Document apa saja yang diperlukan

- 4. Claims Procedure**
 - a) Pelaporan Klaim
 - b) Surveyors & Adjusters
 - c) Claims Adjustment
 - d) Penahanan Kapal dan Letter of Undertaking (LoU)

- 5. Asuransi Tanggung Jawab Hukum Pihak Pen-charter (Charterers Liability) *****

- 6. Asuransi Pembangunan Kapal (Builders Risks) ******

- 7. Rating / Premium**

Keterangan:

*** Asuransi Lambung dan Mesin Kapal (Hull & Machinery)**

Pembahasan secara details mengenai risiko-risiko yang dijamin (Perils insured) meliputi:

- 1) bahaya laut seperti cuaca buruk, tenggelam, tabrakan dll (*perils of the seas*)
- 2) kebakaran, ledakan
- 3) pencurian dengan kekerasan oleh orang dari luar kapal
- 4) pembuangan kelaut (*jettison*)
- 5) perompakan (*piracy*)
- 6) breakdown atau kecelakaan pada instalasi nuklir atau reaktor (pada kapal)
- 7) tabrakan dengan pesawat udara atau benda angkasa lainnya, alat transportasi darat, dock dll
- 8) gempabumi letusan, gunung berapi, sambaran petir
- 9) kecelakaan akibat *loading-unloading* kargo atau bahan bakar
- 10) *bursting of boilers* pada kapal, dll
- 11) kelalaian nahkoda, crew atau pandu
- 12) kelalaian *repairers* atau *charterers*
- 13) pemberontakan atau pengambilalihan paksa oleh nahkoda dan crew (*barratry*)
- 14) tindakan pihak berwenang dalam mencegah atau mengurangi dampak polusi (*Pollution Hazard*)
- 15) tanggung jawab hukum akibat tabrakan kapal (*Collision Liability*)
- 16) kontribusi *General Average and Salvage*
- 17) biaya-biaya penyelamatan (*Sue and Labour*)

**** Asuransi Tanggung Jawab Hukum Pengoperasian Kapal (Protection & Indemnity)**

Pembahasan secara details mengenai tanggung jawab hukum yang dijamin (Liability insured) meliputi:

- 1) **Life Salvage:** Awards in respect of live salvage
- 2) **Bodily Injury:** Bodily Injury to Passengers, Crew and Others
- 3) **Quarantine:** Expenses relating to Disease on Insured Vessel, in respect of Disinfecting, Fuel or towage and port of refuge
- 4) **Diversion:** Expenses in relation to Diversion to Secure Treatment
- 5) **Repatriation & Forwarding:** Expenses incurred in relation to Repatriation & Forwarding of any stowaway, deserter, Crew Member and Passenger
- 6) **Personal Effects:** Liability for Loss of Personal Effects of Crew, Passenger and Others
- 7) **Total Loss Crew Compensation:** Liability for Crew Wages Following Total Loss

- 8) **Collision:** Liabilities Following Collision with Another Vessel
- 9) **Property Damage:** Liability for incidental expenses arising from and damages or compensation for infringement of rights in connection with Fixed & Floating Objects, Non Collision Damage and Other Property
- 10) **Pollution:** Liability and Expenses relating to Pollution Incidents, Damages or Compensation, Minimisation and Clean-up and Order of an Authority
- 11) **Salvage:** Liability for Compensation to Salvor
- 12) **Accommodation & Maintenance:** Expenses of Crew Members following Fire, Collision, Stranding or Contact with any substance other than water.
- 13) **Towage of an Insured Vessel:** Liability and incidental expenses of the Assured which arise out of a contract for the towage of the Insured Vessel.
- 14) **Towage by an Insured Vessel:** Liability arising from towage by an Insured Vessel.
- 15) **Contracts & Indemnities:** Liability under the terms of any contract or indemnity made or given by or on behalf of the Assured under the terms of which facilities or services are to be rendered to the Insured Vessel that is for Bodily Injury and Subject to Underwriter prior written approval
- 16) **Wreck Removal:** Liability and Expenses in relation to Wreck Removal
- 17) **Cargo Liability:** Damage to, Loss or Shortage of, or otherwise arising from the Assured's responsibility for Cargo
- 18) Unrecovered Proportion of **General Average** from Cargo Interest or Others
- 19) **Ship's Proportion of General Average**, special charges or salvage not recoverable under the Hull Policies
- 20) **Fine & Penalties:** Fines and penalties upon Assured, Crew Members whom the Assured is legally liable to reimburse in respect of Documentation, Smuggling and Breach of Immigration Laws, Pollution Laws, Act of Employee and Stowaway or Refugee
- 21) **Enquiries:** Expenses incurred in relation to enquiry into the loss or casualty to the Insured Vessel
- 22) **Expenses Incidental to Shipowning:** Discretionary Costs and Expenses incidental to the business of owning, operating or managing ships
- 23) Costs & Expenses in relation to **Minimisation of Loss**
- 24) Expenses in relation to **Stowaways & Refugees**
- 25) **Legal Costs & Expenses** Cover

***** Asuransi Tanggung Jawab Hukum Pihak Pen-charter (Charterers Liability)**

Pembahasan secara singkat mengenai tanggung jawab hukum yang dijamin (Liability insured) meliputi:

- 1) Protection & Indemnity : Cover as per this description
- 2) Loss of or Damage to Chartered Vessel (similar to H&M Policy)
- 3) Detention or Loss of Use of the Chartered Vessel
- 4) Contribution to General Average or Salvage

****** Asuransi Pembangunan Kapal (Builders Risks)**

Pembahasan secara singkat mengenai risiko dan tanggung jawab hukum yang dijamin (Perils and Liability insured) meliputi:

- 1) Tahapan Pembangunan Kapal (Construction)
- 2) Tahapan Peluncuran (Launching)
- 3) Tahapan Percobaan Pelayaran (Sea Trials)
- 4) Tahapan Penyerahan (Delivery to Owners)
- 5) Pollution Hazard
- 6) Faulty Design
- 7) General Average and Salvage
- 8) Collision Liability
- 9) Protection and Indemnity (P&I)
- 10) Sue and Labour

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Benefits:

Lebih dari sekedar bedah polis, Training ini memberikan pemahaman komprehensif dan menyeluruh tentang asuransi kapal (Hull & Machinery) dan Tanggung Jawab Hukum Pengoperasian Kapal (Protection & Indemnity), klausul per klausul, termasuk juga klausul tambahan standard Institute maupun Non-standards, prosedur klaim, tahapan-tahapan proses klaim, dokumen yang diperlukan dalam hal terjadi klaim, contoh kasus, perhitungan klaim, dan perhitungan ratingnya.

Pemahaman tentang perusahaan asuransi mana saja yang bisa cover H&M and P&I, pemahaman tentang P&I Mutual Club, dan Fixed Premium, dan hal-hal apa saja yang perlu diperhatikan dalam penutupan asuransi H&M dan P&I

Pelatihan ini cocok untuk cargo underwriters, agents, brokers, perusahaan pelayaran, ship owners, atau siapa saja yang ingin mengetahui secara komprehensif **“Black & White”** tentang asuransi pengangkutan barang (Marine Cargo Insurance).

Waktu: 1 hari (dari jam 09.00 s/d 16.00)

Investasi :

Inhouse-Training

Rp 20.000.000 (Dua puluh juta rupiah) – Biaya facilitator / tutor saja

Tidak termasuk fasilitas ruangan dan makanan / minuman

Maksimum peserta: 10 orang

Tambahan investasi Rp 1.000.000 (Satu juta rupiah) per peserta untuk lebih dari 10 orang.

Individual

Rp 3.000.000 (Dua juta rupiah) per orang

Pendaftaran dan keterangan lebih lanjut:

kapan saja melalui telpon **+628128079130** or email: imusjab@gmail.com